

wing a global future

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## HALF YEAR REPORT JUNE 2015







## CONTENTS

Directors' Report	05
Income Statement	06
Statement of Comprehensive Income	07
Statement of Changes in Equity	80
Balance Sheet	09
Statement of Cash Flows	10
Notes to the Financial Statements	11
Directory	17





# GROWING A GLOBAL FUTURE

For T&G, being global means connecting our customers with premium, fresh produce sourced from our own operations and partner growers from around the world.

Ultimately, our focus is to provide consumers, be they in Shanghai, Auckland or Vancouver, with great tasting and healthy fresh produce.

Through our '**Passion for Freshness**, **Everyday, Everywhere**,' T&G will continue to grow a global future.

# 2015 HALF YEAR RESULTS

Revenue

\$371.2m

Total assets

\$726.7m

Profit after income tax



Net tangible assets per share

111

\$2.40

## **Directors' Report**

T&G Global Limited and subsidiaries (the Group) is pleased to announce a profit after income tax of \$12.5 million for the six months ended 30 June 2015, an improvement on last year by 18%. The Group also saw an improvement in revenue of 9% to \$371.2 million for the first six months of the year.

These improvements were driven by a good performance in the Pipfruit division, steady trading in the New Zealand Produce, International Produce, and Processed Foods divisions, and the first time consolidation of Apollo Apples (2014) Limited (Apollo) in the Group's half year result.

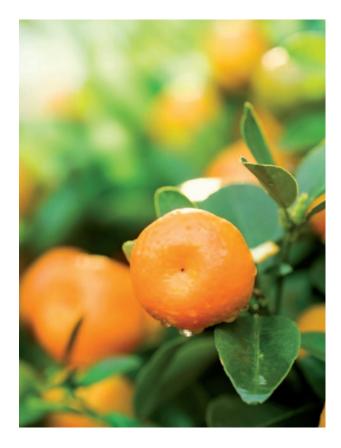
Despite the hail storms experienced around all New Zealand growing regions earlier in the year and a late start to the 2015 season, the Pipfruit division saw an improvement in exports particularly to Asian markets and this, combined with better trading margins achieved for exports, led to a positive impact on the division's earnings and an improved return for the orchards. Increased planting revenues received from the expansion of the global variety development programme for Jazz™ and Envy™ in the northern hemisphere and a strong finish to the North American season also contributed to the Pipfruit division's success for the first six months of the year.

The New Zealand Produce division saw steady trading for the six months to June, with the New Zealand domestic market in particular benefiting from a strong citrus season and lower operating expenses.

The International Produce division also saw an improvement in its operating result from last year. The supply shortages from the first six months of 2014 were not repeated this year as better growing conditions led to more consistent volumes and pricing being achieved. The Group is also seeing the benefits of having a trading office located in China, with this office not only generating revenue through direct imports, but also facilitating business for the Group's other trading offices located elsewhere. Strong summerfruit and berryfruit seasons, and the continued growth in its Fiji trading operation, saw this division achieve an increase of 93% in its operating profit to \$2.4 million for the six months to June.

Operational efficiencies and a significant increase in fruit volumes contributed to a turnaround for the Processed Foods division, from a loss of \$1.6 million for the same period in the prior year, to an operating profit of \$0.4 million for the six months ended 30 June 2015.

The Group's result also benefited from the consolidation of Apollo for the first time in the six months to June. Apollo contributed \$28 million of



revenue and an operating profit of \$2 million to the Group.

The above factors, as well as synergies created in the Pipfruit division, saw the Group improve its operating profit markedly by 24% to \$19.8 million.

Total assets as at 30 June 2015 have increased by 28% or \$156.8 million compared to last year. This was due primarily to the acquisition of Apollo's assets, an increase in the value of the Group's biological assets, increased trading activities, and the Group's ongoing capital investment programme.

Subsequent to 30 June 2015, a new joint venture was formed in Australia with a focus on expanding the Group's presence in the asparagus category.

This exciting venture is another step towards the Group's vision of extending and improving our range of premium fresh produce offerings to consumers around the world.

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**Prof. Klaus Josef Lutz** CHAIRMAN

## **Income Statement**

For the six months ended 30 June 2015

	Unaudited 6 months to 30 Jun 2015	Unaudited 6 months to	Audited 12 months to
\$'000	30 Jun 2015	30 Jun 2014	31 Dec 2014
Revenue	371,163	340,177	727,022
Other operating income	10,436	4,384	25,868
Purchases, raw materials and consumables used	(271,997)	(250,735)	(568,994)
Employee benefit expense	(59,484)	(49,422)	(94,410)
Depreciation expense	(7,656)	(6,260)	(12,763)
Amortisation expense	(611)	(671)	(1,296)
Other expenses	(22,014)	(21,433)	(48,114)
Operating profit	19,837	16,040	27,313
Net financing expenses	(5,705)	(3,397)	(7,106)
Share of profit from associates	1,256	703	1,586
Share of profit from joint ventures	1,410	1,058	3,134
Profit before income tax	16,798	14,404	24,927
Income tax expense	(4,259)	(3,782)	(8,307)
Profit after income tax	12,539	10,622	16,620
Attributable to:			
Equity holders of the Parent	12,053	10,202	15,858
Non-controlling interests	486	420	762
Profit after income tax	12,539	10,622	16,620
<b>_</b>			
Earnings per share			
Basic and diluted earnings (in cents)	10.3	8.7	13.5

## Statement of Comprehensive Income For the six months ended 30 June 2015

	Unaudited 6 months to	Unaudited 6 months to	Audited 12 months to
\$'000	30 Jun 2015	30 Jun 2014	31 Dec 2014
Profit after income tax	12.539	10.622	16,620
	12,559	10,022	10,020
Other comprehensive (expense) / income			
Items that will not be reclassified subsequently to income statement:			
Gain on revaluation of property, plant and equipment, net of tax	-	-	1,660
Deferred tax effect on sale of property, plant and equipment	-	-	224
Total items that will not be reclassified subsequently to income statement	-	-	1,884
Items that may be reclassified subsequently to income statement:			
Cash flow hedges:			
Fair value (loss) / gain, net of tax	(9,813)	4,618	2,588
Reclassification of net change in fair value to income statement	1,461	219	(600)
Net fair value gain on available-for-sale investments	-	-	202
Exchange differences on translation of foreign operations	4,727	(1,307)	(282)
Total items that may be reclassified subsequently to income statement	(3,625)	3,530	1,908
Total other comprehensive (expense) / income	(3,625)	3,530	3,792
Total comprehensive income recognised directly in equity	8,914	14,152	20,412
Total comprehensive income for the period is attributable to:			
Equity holders of the Parent	8,251	13,779	19,591
Non-controlling interests	663	373	821
	8,914	14,152	20,412

## Statement of Changes in Equity For the six months ended 30 June 2015

9000NotesCapitalReserveReserveEarningsTotalInterestsEquityBalance at 1 january 2015165,14761,920(2,592)56,763281,2111,761282,972Comprehensive income / (expense)12,05312,05348612,539Other comprehensive income / (expense):12,05312,05348612,539Movement in cash flow hedge reserve63,552-4,5501774,727Movement in cash flow hedge reserve63,632-(8,352)-(8,352)-(8,352)Total other comprehensive income / (expense)-35(3,837)12,0538,2516638,914Transactions with owners:112,0141134)1134)Dividends8112,0141134)1134)Acquisition of non-controlling interest's share in subsidary165,14760,5956(4,22)69,028289,7011,929291,630Balance at 1 january 20144,837-4,837-4,837Comprehensive (expense) / income1,929291,6301,929291,630-1,929291,630Balance at 1 january 20141,929291,6					Unaudited			
9000NotesCapitalReserveReserveEarningsTotalInterestsEquityBalance at 1 january 2015165,14761,920(2,592)56,763281,2111,761282,972Comprehensive income / (expense)12,05312,05348612,539Other comprehensive income / (expense):12,05312,05348612,539Movement in cash flow hedge reserve63,552-4,5501774,727Movement in cash flow hedge reserve63,632-(8,352)-(8,352)-(8,352)Total other comprehensive income / (expense)-35(3,837)12,0538,2516638,914Transactions with owners:112,0141134)1134)Dividends8112,0141134)1134)Acquisition of non-controlling interest's share in subsidary165,14760,5956(4,22)69,028289,7011,929291,630Balance at 1 january 20144,837-4,837-4,837Comprehensive (expense) / income1,929291,6301,929291,630-1,929291,630Balance at 1 january 20141,929291,6			Asset				Non-	
Balance at 1 January 2015         165,147         61,920         (2,592)         56,736         281,211         1,761         282,972           Comprehensive income / (expense)         -         -         -         12,053         12,053         486         12,539           Other comprehensive income / (expense):         -         -         -         12,053         12,053         486         12,539           Other comprehensive income / (expense):         -         -         68,352)         -         (8,352)         -         (8,352)         -         (8,352)         177         (3,625)           Total other comprehensive income / (expense)         -         35         (3,837)         12,053         8,251         663         8,914           Transactions with owners:         -         -         -         -         (134)         (134)           Dividends         8         -         -         -         -         1165,147         60,596         (4,221)         45,949         267,471         1,200         268,671           Dividends         8         -         -         -         -         -         1163,147         60,596         (4,221)         45,949         267,471         1,200         268,671	¢/000					Total	-	Total
Comprehensive income / (expense)         -         -         -         12,053         12,053         486         12,539           Other comprehensive income / (expense):         Movement in currency translation         -         35         4,515         -         4,550         177         4,727           Movement in currency translation         -         35         (3,837)         -         (3,802)         177         (3,625)           Total other comprehensive income / (expense)         -         35         (3,837)         12,053         8,251         663         8,914           Transactions with owners:         -         -         -         -         (134)         (134)           Dividends         8         -         -         -         -         (134)         (134)           Total transactions with owners:         Dividends         8         -         -         -         -         (134)         (134)           Salance at 30 june 2015         165,147         61,955         (6,429)         69,028         289,701         1,920         268,671           Comprehensive (expense) / income         -         -         -         10,202         10,022         420         10,622           Other comprehe	\$ 000 Note		Reserve	Reserves	carnings	TOLAI	interests	Equity
Profit after income tax.	Balance at 1 January 2015	165,147	61,920	(2,592)	56,736	281,211	1,761	282,972
Other comprehensive income / (expense):         35         4,515         -         4,550         177         4,727           Movement in currency translation         -         -         (8,352)         -         (8,352)         -         (8,352)           Total other comprehensive income / (expense)         -         35         (3,837)         12,053         8,251         663         8,914           Transactions with owners:         Dividends         8         -         -         -         (134)         (134)           Dividends         8         -         -         -         -         (134)         (134)           Acquisition of non-controlling interest's share in subsidiary         -         -         -         -         1.929         291,630           Balance at 3 june 2015         165,147         60,596         (4,221)         45,949         267,471         1,202         268,671           Comprehensive (expense) / income         -         -         -         10,202         420         10,622           Other comprehensive (expense) / income:         -         -         10,202         420         10,622           Other comprehensive (expense) / income:         -         -         10,202         420	Comprehensive income / (expense)							
Movement in currency translation       -       35       4,515       -       4,550       177       4,727         Movement in cash flow hedge reserve       -       -       (8,352)       -       (8,352)       -       (8,352)         Total other comprehensive income / (expense)       -       35       (3,837)       12,053       8,251       663       8,914         Transactions with owners:       -       -       -       -       -       (134)       (134)         Total transactions with owners:       -       -       -       -       -       (134)       (134)         Total transactions with owners:       -       -       -       -       -       (134)       (134)         Acquisition of non-controlling interest's share in subsidiary       -       -       -       -       -       (134)       (134)         Balance at 1 january 2014       165,147       61,955       6(4,29)       69,028       289,701       1,929       291,630         Movement in currency translation       -       -       -       10,202       10,202       42,00       10,622         Other comprehensive (expense) / income       -       -       -       10,202       10,202       42,00 <td< td=""><td>Profit after income tax</td><td>-</td><td>-</td><td>-</td><td>12,053</td><td>12,053</td><td>486</td><td>12,539</td></td<>	Profit after income tax	-	-	-	12,053	12,053	486	12,539
Movement in cash flow hedge reserve         Image: mode of the serve in come / (expense) <td>Other comprehensive income / (expense):</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Other comprehensive income / (expense):							
Total other comprehensive income / (expense)       -       35       (3,837)       -       (3,802)       177       (3,625)         Total comprehensive income / (expense)       -       35       (3,837)       12,053       8,251       663       8,914         Transactions with owners:       Dividends       8       -       -       -       -       (134)       (134)         Total transactions with owners       -       -       -       -       (134)       (134)         Acquisition of non-controlling interest's share in subsidiary       -       -       -       239       239       (361)       (122)         Balance at 3 June 2015       165,147       61,955       (6,429)       69,028       289,701       1,929       291,630         Balance at 1 January 2014       165,147       60,596       (4,221)       45,949       267,471       1,200       268,671         Comprehensive (expense) / income       -       -       -       10,202       10,022       420       10,622         Other comprehensive (expense) / income:       -       -       -       10,202       42,03       11,307         Movement in currency translation       -       -       -       4,837       -       4,837 </td <td>Movement in currency translation</td> <td>-</td> <td>35</td> <td>4,515</td> <td>-</td> <td>4,550</td> <td>177</td> <td>4,727</td>	Movement in currency translation	-	35	4,515	-	4,550	177	4,727
Total comprehensive income / (expense)         Image: Comprehensive income /	Movement in cash flow hedge reserve	-	-	(8,352)	-	(8,352)	-	(8,352)
Transactions with owners:       No. 1	Total other comprehensive income / (expense)	-	35	(3,837)	-	(3,802)	177	(3,625)
Dividends       8       -       -       -       (134)       (134)         Total transactions with owners       -       -       -       (134)       (134)         Acquisition of non-controlling interest's share in subsidiary Balance at 30 June 2015       165,147       61,955       (64,29)       69,028       289,701       1,929       291,630         Balance at 1 January 2014       165,147       60,596       (4,221)       45,949       267,471       1,200       268,671         Comprehensive (expense) / income       -       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       -       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       -       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       -       -       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       - <t< td=""><td>Total comprehensive income / (expense)</td><td>-</td><td>35</td><td>(3,837)</td><td>12,053</td><td>8,251</td><td>663</td><td>8,914</td></t<>	Total comprehensive income / (expense)	-	35	(3,837)	12,053	8,251	663	8,914
Dividends       8       -       -       -       (134)       (134)         Total transactions with owners       -       -       -       (134)       (134)         Acquisition of non-controlling interest's share in subsidiary Balance at 30 June 2015       165,147       61,955       (64,29)       69,028       289,701       1,929       291,630         Balance at 1 January 2014       165,147       60,596       (4,221)       45,949       267,471       1,200       268,671         Comprehensive (expense) / income       -       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       -       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       -       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       -       -       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       - <t< td=""><td>Turner stiens with owners</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	Turner stiens with owners							
Total transactions with owners       -       -       -       -       -       -       -       -       (134)       (134)         Acquisition of non-controlling interest's share in subsidiary       -       -       -       239       239       (361)       (122)         Balance at 30 June 2015       165,147       61,955       (6,429)       69,028       289,701       1,929       291,630         Balance at 1 January 2014       165,147       60,596       (4,221)       45,949       267,471       1,200       268,671         Comprehensive (expense) / income       -       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       -       -       -       10,202       10,202       420       10,622         Movement in currency translation       -       -       -       10,202       10,202       420       10,622         Total other comprehensive (expense) / income       -       -       -       10,202       10,202       420       10,622         Total other comprehensive (expense) / income       -       -       4,837       -       4,837       -       4,837         Total comprehensive (expense) / income       -       (		_		_	_	_	(134)	(134)
Acquisition of non-controlling interest's share in subsidiary       -       -       -       239       239       (361)       (122)         Balance at 30 June 2015       165,147       61,955       (6,429)       69,028       289,701       1,929       291,630         Balance at 1 January 2014       165,147       60,596       (4,221)       45,949       267,471       1,200       268,671         Comprehensive (expense) / income       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       -       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       -       -       -       10,202       440       10,622         Other comprehensive (expense) / income:       -       -       -       10,202       440       10,622         Other comprehensive (expense) / income:       -       -       4,837       -       4,837       -       4,837         Total other comprehensive (expense) / income       -       (6)       3,583       10,202       13,779       373       14,152         Transactions with owners:       -       -       -       (5,851)       -       (5,851)       - </td <td>Total transactions with owners</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Total transactions with owners							
Balance at 30 June 2015       165,147       61,955       (6,429)       69,028       289,701       1,929       291,630         Balance at 1 January 2014       165,147       60,596       (4,221)       45,949       267,471       1,200       268,671         Comprehensive (expense) / income       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       -       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       -       -       -       10,202       10,202       420       10,622         Movement in currency translation       -       -       6(6)       11,254       -       (1,260)       (47)       (1,307)         Movement in cash flow hedge reserve       -       -       4,837       -       4,837       -       4,837         Total comprehensive (expense) / income       -       (6)       3,583       10,202       13,779       373       14,152         Transactions with owners:       -       -       -       -       (5,851)       -								( -
Balance at 1 January 2014       165,147       60,596       (4,221)       45,949       267,471       1,200       268,671         Comprehensive (expense) / income       -       -       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       -       -       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       -       -       -       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       - <t< th=""><th>Acquisition of non-controlling interest's share in subsidia</th><th>ry –</th><th>-</th><th>-</th><th>239</th><th>239</th><th>(361)</th><th>(122)</th></t<>	Acquisition of non-controlling interest's share in subsidia	ry –	-	-	239	239	(361)	(122)
Comprehensive (expense) / income       -       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       -       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       -       -       -       -       -       (1,254)       -       (1,260)       (47)       (1,307)         Movement in cash flow hedge reserve       -       -       4,837       -       3,530       -       3,530       -       3,530       -       3,530       -	Balance at 30 June 2015	165,147	61,955	(6,429)	69,028	289,701	1,929	291,630
Comprehensive (expense) / income       -       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       -       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       -       -       -       -       -       (1,254)       -       (1,260)       (47)       (1,307)         Movement in cash flow hedge reserve       -       -       4,837       -       3,530       -       3,530       -       3,530       -       3,530       -								
Profit after income tax       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       - <t< td=""><td>Balance at 1 January 2014</td><td>165,147</td><td>60,596</td><td>(4,221)</td><td>45,949</td><td>267,471</td><td>1,200</td><td>268,671</td></t<>	Balance at 1 January 2014	165,147	60,596	(4,221)	45,949	267,471	1,200	268,671
Profit after income tax       -       -       10,202       10,202       420       10,622         Other comprehensive (expense) / income:       - <t< td=""><td>Comprehensive (expense) / income</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	Comprehensive (expense) / income							
Movement in currency translation       -       (6)       (1,254)       -       (1,260)       (47)       (1,307)         Movement in cash flow hedge reserve       -       -       4,837       -       4,837       -       4,837         Total other comprehensive (expense) / income       -       (6)       3,583       -       3,577       (47)       3,530         Total comprehensive (expense) / income       -       (6)       3,583       10,202       13,779       373       14,152         Transactions with owners:       -       (6)       3,583       10,202       13,779       373       14,152         Dividends       8       -       -       (5,851)       (5,851)       -       (5,851)       5,851)       5,851)       5,851)       5,851)       5,851)       5,851)       5,851)       5,851)       5,851)       5,851)       5,851)       5,851)       5,851)       5,851)       -       5,851)       5,851)       -       -       5,851)       5,851)       -	Profit after income tax	_	-	-	10,202	10,202	420	10,622
Movement in currency translation       -       (6)       (1,254)       -       (1,260)       (47)       (1,307)         Movement in cash flow hedge reserve       -       -       4,837       -       4,837       -       4,837         Total other comprehensive (expense) / income       -       (6)       3,583       -       3,577       (47)       3,530         Total comprehensive (expense) / income       -       (6)       3,583       10,202       13,779       373       14,152         Transactions with owners:       -       (6)       3,583       10,202       13,779       373       14,152         Dividends       8       -       -       (5,851)       (5,851)       -       (5,851)       5,851)       5,851)       5,851)       5,851)       5,851)       5,851)       5,851)       5,851)       5,851)       5,851)       5,851)       5,851)       5,851)       5,851)       -       5,851)       5,851)       -       -       5,851)       5,851)       -								
Movement in cash flow hedge reserve-4,837-4,837-4,837Total other comprehensive (expense) / income-(6)3,583-3,577(47)3,530Total comprehensive (expense) / income-(6)3,58310,20213,77937314,152Transactions with owners: Dividends(6)3,58310,20213,77937314,152Total transactions with owners: Dividends(5,851)(5,851)-(5,851)Total transactions with owners8(5,851)(5,851)-(5,851)Total transactions with owners-(547)-547Transfers due to sale of assets(547)-547								
Total other comprehensive (expense) / income       -       (6)       3,583       -       3,577       (47)       3,530         Total comprehensive (expense) / income       -       (6)       3,583       10,202       13,779       373       14,152         Transactions with owners:       -       <	2							
Total comprehensive (expense) / income       -       (6)       3,583       10,202       13,779       373       14,152         Transactions with owners:       -	0							
Transactions with owners: Dividends8(5,851)(5,851)-(5,851)Total transactions with owners(5,851)(5,851)-(5,851)Transfers due to sale of assets-(547)-547	Total other comprehensive (expense) / Income	-	(6)	3,583	-	3,577	(47)	3,530
Dividends       8       -       -       (5,851)       (5,851)       -       (5,851)         Total transactions with owners       -       -       (5,851)       (5,851)       -       (5,851)         Transfers due to sale of assets       -       (547)       -       547       -       -       -	Total comprehensive (expense) / income	-	(6)	3,583	10,202	13,779	373	14,152
Total transactions with owners(5,851)(5,851)-(5,851)Transfers due to sale of assets-(547)-547	Transactions with owners:							
Transfers due to sale of assets         -         (547)         -         547         -	Dividends 8	-	-	-	(5,851)	(5,851)	-	(5,851)
	Total transactions with owners	-	-	-	(5,851)	(5,851)	-	(5,851)
	Transfers due to sale of assets	_	(547)	_	547	_	_	_
	Balance at 30 June 2014	165,147	60,043	(638)	50,847	275,399	1,573	276,972

## **Balance Sheet**

As at 30 June 2015

\$'000	Notes	Unaudited 30 Jun 2015	Unaudited 30 Jun 2014	Audited 31 Dec 2014
Current assets				
Cash and cash equivalents		23,628	17,814	15,847
Trade and other receivables		151,760	120,118	100,326
Inventories		146,369	118,522	38,289
Taxation receivable		3,491	1,880	4,962
Biological assets		3,077	3,417	1,368
Derivative financial instruments	7	2,500	2,880	3,586
Non–current assets classified as held-for-sale		824	· _	824
Total current assets		331,649	264,631	165,202
Non-current assets				
Trade and other receivables		5,319	2,007	4,275
Available–for–sale investments	7	534	324	540
Biological assets		34,203	16,237	40,653
Property, plant and equipment		323,301	255,173	317,949
Intangible assets		10,477	12,329	11,539
Investments in associates		9,627	8,210	8,352
Investments in joint ventures		11,490	8,302	9,960
Derivative financial instruments	7	75	2,675	927
Total non–current assets		395,026	305,257	394,195
Total assets		726,675	569,888	559,397
Current liabilities				
Trade and other payables		162,387	113,458	99,935
Borrowings		77,598	74,959	6,079
Derivative financial instruments	7	13,420	659	1,983
Total current liabilities		253,405	189,076	107,997
Non–current liabilities				
Trade and other payables		7,275	4,645	8,880
Borrowings		140,102	78,596	126,428
Deferred tax liabilities		31,454	20,599	33,120
Derivative financial instruments	7	2,809	-	-
Total non–current liabilities		181,640	103,840	168,428
Total liabilities		435,045	292,916	276,425
Net assets		291,630	276,972	282,972
Equity				
Share capital		165,147	165,147	165,147
Revaluation and other reserves		55,526	59,405	59,328
Retained earnings		69,028	50,847	56,736
Total equity attributable to equity holders of the Parent		289,701	275,399	281,211
Non-controlling interests		1,929	1,573	1,761
Total equity		291,630	276,972	282,972
Net tangible assets per share		\$2.40	\$2.26	\$2.32

On behalf of the Board

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**Prof. K.J. Lutz**, Director (Chairman) 1 September 2015

Carol Conde

**C.A. Campbell**, Director (Chair of Finance, Risk and Investment Committee) 1 September 2015

## **Statement of Cash Flows**

For the six months ended 30 June 2015

		Unaudited	Unaudited	Audited
\$'000	Notes	6 months to 30 Jun 2015	6 months to 30 Jun 2014	12 months to 31 Dec 2014
÷ 000	Notes	30 juli 2013	30 Juli 2014	51 Dec 2014
Cash flows from operating activities				
Cash was received from:				
Cash receipts from customers		472,319	460,105	967,858
Dividends received		-	-	64
Interest received		62	172	654
Cash was applied to:				
Payments to suppliers and employees		(534,832)	(521,950)	(945,608)
Interest paid		(3,616)	(3,185)	(7,497)
Income taxes paid		(825)	(1,692)	(3,195)
Net cash (outflow) / inflow from operating activities	10	(66,892)	(66,550)	12,276
Cash flows from investing activities				
Cash was received from:				
Proceeds from sale of property, plant and equipment and intangible assets		863	1,318	2,496
External loan repayments from suppliers and customers		263	220	260
Dividends received from associates and joint ventures		943	931	2,269
Cash acquired with business		-	-	61
Cash was applied to:				
Purchase of property, plant and equipment and biological assets		(13,141)	(11,708)	(25,339)
Purchase of intangible assets		(411)	(676)	(1,022)
Purchase of available-for-sale investments		-	-	(5)
Purchase of non-controlling interest's share in subsidiary		(122)	-	-
Deferred payment on purchase of non-controlling interests		(2,064)	(2,064)	(2,265)
Purchase of business		-	-	(49,493)
External loans to suppliers, customers and joint venture		(300)	-	(33)
Net cash outflow from investing activities		(13,969)	(11,979)	(73,071)
Cash flows from financing activities				
Cash was received from:				
Proceeds from borrowings		85,503	81,400	82,441
Cash was applied to:				
Repayment of borrowings and bank facility fees		(1,227)	(246)	(22,040)
Dividends paid to				
Parent shareholders		-	(5,851)	(5,851)
Non-controlling interests		(134)	-	(124)
Net cash inflow from financing activities		84,142	75,303	54,426
Net increase / (decrease) in cash and cash equivalents		3,281	(3,226)	(6,369)
Effect of exchange rate changes on cash balances		4,500	(579)	597
Cash and cash equivalents at the beginning of the period		15,847	21,619	21,619
Cash and cash equivalents at the end of the period		23,628	17,814	15,847

## Notes to the Financial Statements

For the six months ended 30 June 2015

#### **1. GENERAL INFORMATION**

T&G Global Limited (formerly known as Turners & Growers Limited) (the Company or the Parent) and subsidiaries (the Group) grow, market and distribute selected horticultural products both domestically and internationally. The Group is domiciled in New Zealand and listed on the New Zealand Stock Exchange.

The Company is a registered company under the Companies Act 1993 and is a FMC reporting entity under the Financial Markets Conduct Act 2013 and the Financial Reporting Act 2013.

#### **2. BASIS OF PREPARATION**

These unaudited interim financial statements for the six months ended 30 June 2015 have been prepared in accordance with generally accepted accounting practice in New Zealand, NZ IAS 34 'Interim Financial Reporting' and IAS 34 'Interim Financial Reporting'. The interim financial statements should be read in conjunction with the annual report for the year ended 31 December 2014 (2014 Annual Report), which has been prepared in accordance with NZ IFRS.

The presentation of the income statement has been changed from a function of expenses method to a nature of expenses method. This change was made in the 2014 Annual Report to align the presentation of the Group's income statement with that of its parent BayWa Aktiengesellschaft.

#### **Estimates and judgments**

The judgments, estimates and assumptions used to prepare these interim financial statements are consistent with those used in the 2014 Annual Report.

#### **3. ACCOUNTING POLICIES**

The accounting policies and computation methods used in the preparation of these interim financial statements are consistent with those used in the 2014 Annual Report.

#### **Restatement of comparatives**

To ensure consistency with the current period, comparative figures have been restated where appropriate. The adjustments were to ensure the correct classification of financial statement line items. The adjustments made include:

- Rental income has been reclassified from 'Revenue' to 'Other operating income' to correctly reflect the nature of the income (June 2014: \$0.8 million and December 2014: \$1.5 million).
- Derivative financial instruments previously included in 'Trade and other receivables' and 'Trade and other payables' are now a separate line item on the balance sheet.

## **4. SEGMENT INFORMATION**

The operating segments are based on the reports reviewed by the chief operating decision makers of the Group that are used to make strategic decisions.

#### **Operating segments**

The Group comprises the following main business segments:

- Pipfruit: Includes growing, packing, coolstoring, sales and marketing of pipfruit worldwide.
- International Produce: Includes international trading activities other than pipfruit. Major markets are Asia, Australia and the Pacific. Product is sourced from New Zealand, Australia, North America, South America, South Africa and Europe.
- New Zealand Produce: Growing and trading activities within New Zealand. This incorporates the New Zealand wholesale markets and the tomato and citrus growing operations.
- Processed Foods: Processed food manufacture and sales in New Zealand and trading activities in Australia.
- Other: Includes transport, crate hireage, flower auctions, properties and corporate costs.

For the six months ended 30 June 2015

## 4. SEGMENT INFORMATION (CONTINUED)

	· · · · · · · · · · · · · · · · · · ·					
\$'000	Pipfruit	International Produce	New Zealand Produce	Processed Foods	Other	Total
Six months ended 30 June 2015	424 705	00.647	70 507	44 550	00.057	275 444
Total segment revenue	134,785	93,617	78,597	44,558	23,857	375,414
Inter-segment revenue	(94)	-	(332)	-	(3,825)	(4,251)
Revenue from external customers	134,691	93,617	78,265	44,558	20,032	371,163
Depreciation expense	3,608	190	926	1,233	1,699	7,656
Amortisation expense	27	51	2	28	503	611
Segment operating profit / (loss)	20,805	2,434	(438)	376	(3,340)	19,837
Net financing expenses						(5,705)
Share of profit from associates						1,256
Share of profit from joint ventures						1,410
Profit before income tax						16,798
Six months ended 30 June 2014						
Total segment revenue	114,201	90,130	74,018	42,935	23,394	344,678
Inter-segment revenue	(231)	-	(412)	-	(3,858)	(4,501)
Revenue from external customers	113,970	90,130	73,606	42,935	19,536	340,177
Depreciation expense	2,135	129	1,222	1,236	1,538	6,260
Amortisation expense	26	27	9	8	601	671
Segment operating profit / (loss)	16,837	1,259	(397)	(1,568)	(91)	16,040
Net financing expenses						(3,397)
Share of profit from associates						703
Share of profit from joint ventures						1,058
Profit before income tax						14,404
Year ended 31 December 2014						
Total segment revenue	269,068	171,529	157,337	89,553	49,939	737,426
Inter-segment revenue	(379)	-	(820)	-	(9,205)	(10,404)
Revenue from external customers	268,689	171,529	156,517	89,553	40,734	727,022
Depreciation expense	4,466	269	1,803	2,574	3,651	12,763
Amortisation expense	53	67	15	63	1,098	1,296
Gain on acquisition of Apollo business	-	-	-	-	13,316	13,316
Segment operating profit / (loss)	22,964	1,860	(3,246)	(5,504)	11,239	27,313
Net financing expenses	22,331	.,	(3)= .3)	(0,001)	,200	(7,106)
Share of profit from associates						1,586
Share of profit from joint ventures						3,134
Profit before income tax						24,927
						,,,_,

For the six months ended 30 June 2015

## **5. PROPERTY, PLANT AND EQUIPMENT**

	6 months to	6 months to	12 months to
\$'000	30 Jun 2015	30 Jun 2014	31 Dec 2014
Asset acquisitions and disposals			
Cost of assets acquired	12,642	10,484	23,187
Net book value of assets disposed	59	960	1,086
(Gain) / loss on assets disposed	(34)	49	219

## 6. INVESTMENTS IN ASSOCIATES AND JOINT VENTURES

		As at	As at	As at
Associates and isint contract	Country of incomparation	30 Jun 2015 % Held	30 Jun 2014 % Held	31 Dec 2014 % Held
Associates and joint ventures	Country of incorporation	% Helu	% Helu	% Helu
Associates				
Allen Blair Properties Limited	New Zealand	33%	33%	33%
David Oppenheimer & Company I, L.L.C	United States of America	15%	15%	15%
David Oppenheimer Transport Inc.	United States of America	15%	15%	15%
Fresh Vegetable Packers Limited	New Zealand	41%	41%	41%
McKay Shipping Limited	New Zealand	25%	25%	25%
Mystery Creek Asparagus Limited	New Zealand	15%	15%	15%
N.Z. Kumara Distributors Limited	New Zealand	20%	20%	20%
Joint ventures				
Apollo Foods Limited	New Zealand	50%	-	50%
Delica Pty Limited	Australia	50%	50%	50%
Premier Fruit New Zealand Limited	New Zealand	-	50%	-
Wawata General Partner Limited	New Zealand	50%	50%	50%
Worldwide Fruit Limited	United Kingdom	50%	50%	50%

The Group's share of results in Worldwide Fruit Limited included within the income statement for the period ended 30 June 2015 is \$1.7 million (30 June 2014: \$0.7 million), offset by share of losses incurred in certain other associates and joint ventures.

All other associates and joint ventures do not have a significant impact on the Group results.

For the six months ended 30 June 2015

## 7. FAIR VALUE OF FINANCIAL INSTRUMENTS

#### a) Financial instruments

\$'000	As at 30 Jun 2015	As at 30 Jun 2014	As at 31 Dec 2014
Current assets			
Derivative financial instruments	2,500	2,880	3,586
Non-current assets			
Derivative financial instruments	75	2,675	927
Available-for-sale investments	534	324	540
Total financial assets	3,109	5,879	5,053
Current liabilities			
Derivative financial instruments	13,420	659	1,983
Non-current liabilities			
Derivative financial instruments	2,809	-	-
Total financial liabilities	16,229	659	1,983

The Group's financial instruments are classified as follows:

\$'000	As at 30 Jun 2015	As at 30 Jun 2014	As at 31 Dec 2014
Financial assets			
Forward foreign exchange contracts – cash flow hedges	2,243	4,201	3,738
Forward foreign exchange contracts – held for trading	100	281	131
Foreign currency options – cash flow hedges	232	1,026	644
Available-for-sale investments	534	324	540
Interest rate swaps – cash flow hedges	-	47	-
Total financial assets	3,109	5,879	5,053
Financial liabilities			
Forward foreign exchange contracts – cash flow hedges	6,425	656	119
Forward foreign exchange contracts – held for trading	4,596	3	30
Foreign currency options – cash flow hedges	2,310	-	343
Interest rate swaps – cash flow hedges	2,898	-	1,491
Total financial liabilities	16,229	659	1,983

The Group has categorised these financial instruments, both financial assets and liabilities, as level 2 under the fair value hierarchy.

Specific valuation techniques used to value financial instruments include:

- The fair value of forward exchange contracts and foreign currency options are determined using a discounted cash flow valuation. Key inputs include observable forward exchange rates at the measurement date with the resulting value discounted back to present values.
- Interest rate swaps are valued using a discounted cash flow valuation. Key inputs for the valuation of interest rate swaps are the estimated future cash flows based on observable yield curves at the end of the reporting period, discounted at a rate that reflects the credit risk of the various counterparties.

## b) Other financial assets and liabilities

The carrying amount of other financial assets and liabilities held by the Group as at 30 June 2015 is a reasonable approximation of their fair value.

For the six months ended 30 June 2015

#### 8. DIVIDENDS

During the six months ended 30 June 2015, no dividend was declared or paid to the shareholders (six months ended 30 June 2014 and year ended 31 December 2014: a cash dividend of \$5.9 million was declared and paid to shareholders).

During the six months ended 30 June 2015, dividends of \$0.1 million were paid to non-controlling interests (six months ended 30 June 2014: no dividend was paid to non-controlling interests, year ended 31 December 2014: dividends of \$0.1 million were declared and \$0.1 million were paid to non-controlling interests).

## 9. CAPITAL COMMITMENTS

\$'000	6 months to	6 months to	12 months to
	30 Jun 2015	30 Jun 2014	31 Dec 2014
Amount committed to capital expenditure	15,101	11,939	12,957

### **10. RECONCILIATION OF PROFIT AFTER INCOME TAX TO NET CASH FLOW FROM OPERATING ACTIVITIES**

41000	6 months to	6 months to	12 months to
\$'000	30 Jun 2015	30 Jun 2014	31 Dec 2014
Profit after income tax	12,539	10,622	16,620
Adjusted for non-cash items:			
Depreciation expense	7,656	6,260	12,763
Amortisation expense	611	671	1,296
Fair value loss / (gain) on derivatives	2,262	(49)	155
Fair value gain on biological assets	(8,090)	(4,243)	(7,794)
(Gain) / loss on sale of property, plant and equipment and intangible assets	(754)	(358)	219
Loss on the revaluation of property, plant and equipment	-	-	3,446
Effective interest on deferred payment	496	181	326
Movement in provision for receivables impairment	442	(55)	(32)
Share of profit from associates and joint ventures	(2,666)	(1,761)	(4,720)
Gain on acquisition of business	-	-	(13,316)
Movement in deferred tax through income statement	-	60	5,182
Other	932	10	515
	889	716	(1,960)
Impact of changes in working capital items			
(Increase) / decrease in debtors and prepayments	(53,143)	(23,566)	(13,711)
Increase / (decrease) in creditors and provisions	68,308	37,597	8,277
(Increase ) / decrease in inventories	(98,493)	(90,167)	3,117
Decrease / (increase) in taxation receivable	3,008	(1,752)	(67)
	(80,320)	(77,888)	(2,384)
Net cash (outflow) / inflow used in operating activities	(66,892)	(66,550)	12,276

For the six months ended 30 June 2015

## **11. CONTINGENCIES**

There has been no material change in contingent liabilities during the period.

## **12. SEASONALITY OF BUSINESS**

The pipfruit and New Zealand produce businesses are subject to seasonal fluctuations, with peak demand for the New Zealand produce business in the summer months and the completion of the pipfruit programme before the last quarter of the year.

## **13. EVENTS AFTER THE REPORTING PERIOD**

On 31 July 2015 Delica Pty Limited, a joint venture of the Group, entered into an arrangement with one of its other shareholders M&G Vizzarri Pty Limited. This arrangement has led to the formation of a new joint venture which will trade as T&G Vizzarri Farms Pty Limited. The new joint venture will make the Group one of the leading asparagus traders in the southern hemisphere.

There were no other material events after the reporting date that would require adjustment or disclosure for the Group.



## DIRECTORY

#### DIRECTORS

Prof. K.J.Lutz, Chairman and Non-independent Director

Sir John Anderson KBE, Deputy Chairman and Independent Director

C. Bell, Non-independent Director

C.A. Campbell, Independent Director

R.J. Campbell, Independent Director

M.R. Dossor, Non-independent Director

A. Helber, Non-independent Director

J.S. Wilson, Independent Director

### **AUDITORS**

Deloitte

#### **PRINCIPAL BANKERS**

Bank of New Zealand

Rabobank

HSBC

**PRINCIPAL SOLICITORS** 

Russell McVeagh

#### **REGISTERED OFFICE**

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